

CLIENT EARTH

EARTH ISLAND INSTITUTE INC.

94-2889684

08/17/00

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STATEMENT 2
FORM 990, PART I, LINE 9
NET INCOME (LOSS) FROM SPECIAL EVENTS

SPECIAL EVENTS:

A) PARTY OF THE PLANET/WHALES CELEBRATION

B)

C)

OTHER:

SPECIAL EVENTS	A	B	C	OTHER	TOTAL
GROSS RECEIPTS	\$ 154,962			0	154,962
LESS: CONTRIBUTIONS	32,627			0	32,627
GROSS REVENUE	122,335			0	122,335
LESS: DIRECT EXPENSES	39,003			0	39,003
NET INCOME (LOSS)	\$ 83,332			0	83,332

STATEMENT 3
FORM 990, PART I, LINE 10
GROSS PROFIT (LOSS) FROM SALES OF INVENTORY

ITEMS SOLD	AMOUNT
MERCHANDISE SALES	\$ 6,864
GROSS SALES	\$ 6,864
LESS RETURNS & ALLOWANCES	0
NET SALES	\$ 6,864
LESS: COST OF GOODS SOLD	10,754
GROSS PROFIT FROM SALES OF INVENTORY	\$ -3,890

STATEMENT 4
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS:

DONEE'S NAME:	INT'L MARINE MAMMAL PROJ	
AMOUNT GIVEN:		\$ 17,500
DONEE'S NAME:	JOHN MUIR PROJECT	
AMOUNT GIVEN:		92,150

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STATEMENT 4 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS:

DONEE'S NAME:	BROWER FUND	
AMOUNT GIVEN:		39,900
DONEE'S NAME:	SEA TURTLES	
AMOUNT GIVEN:		167,045
DONEE'S NAME:	SPECIAL PROJECTS	
AMOUNT GIVEN:		32,500
DONEE'S NAME:	ISA NET	
AMOUNT GIVEN:		44,140
DONEE'S NAME:	MANGROVE ACTION	
AMOUNT GIVEN:		7,005
DONEE'S NAME:	CENTER FOR SAFE ENERGY	
AMOUNT GIVEN:		21,221
DONEE'S NAME:	BORNEO PROJECT	
AMOUNT GIVEN:		7,830
DONEE'S NAME:	GLOBAL SERVICE CORP	
AMOUNT GIVEN:		27,358
DONEE'S NAME:	GLOBAL SALMON PROJECT	
AMOUNT GIVEN:		8,303
DONEE'S NAME:	VARIOUS OTHERS	
AMOUNT GIVEN:		1,295
TOTAL CASH GRANTS AND ALLOCATIONS		<u>\$ 466,247</u>
TOTAL GRANTS AND ALLOCATIONS		<u>\$ 466,247</u>

STATEMENT 5
FORM 990, PART II, LINE 43
OTHER EXPENSES

OTHER EXPENSES	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
DIRECT ADVERTISING COSTS	\$ -13,240	-13,240		
DIRECT MAIL COSTS	16,434	8,064		8,370

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STATEMENT 5 (CONTINUED)
FORM 990, PART II, LINE 43
OTHER EXPENSES

OTHER EXPENSES	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
INDEPENDENT CONTRACTORS	302,774	302,774		
INSURANCE	10,575	9,200	888	487
MISCELLANEOUS	13,908	12,426	894	588
PROFESSIONAL FEES	38,497	13,415	25,082	
PROMOTION & PUBLIC EDUCATION	122,763	53,594		69,169
SPECIAL APPEALS	11,656	5,828		5,828
SPECIAL EVENTS EXPENSE	51,136			51,136
TOTAL	<u>\$ 554,503</u>	<u>392,061</u>	<u>26,864</u>	<u>135,578</u>

STATEMENT 6
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES

OTHER SECURITIES	VALUATION METHOD	AMOUNT	TOTAL
CITIZENS TRUST - INDEX PORTFOLIO	MARKET VALUE	\$ 612,870	
CITIZENS TRUST - INCOME PORTFOLIO	MARKET VALUE	0	\$ 612,870
	TOTAL		<u>\$ 612,870</u>

STATEMENT 7
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

ASSET	BASIS	ACCUM. DEPREC.	BOOK VALUE
MISCELLANEOUS	\$ 248,124	172,601	75,523
TOTAL	<u>\$ 248,124</u>	<u>172,601</u>	<u>75,523</u>

STATEMENT 8
FORM 990, PART IV, LINE 58
OTHER ASSETS

	ENDING
DEPOSITS	\$ 11,314
GRANTS RECEIVABLE - L/T	95,000
TOTAL	<u>\$ 106,314</u>

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STATEMENT 9
FORM 990, PART IV, LINE 65
OTHER LIABILITIES

	ENDING
DEPOSITS	\$ 28,629
REFUNDABLE ADVANCE	5,362
TOTAL	<u>\$ 33,991</u>

STATEMENT 10
FORM 990, PART IV-A, LINE B(4)
OTHER AMOUNTS

ADVERTISING INCOME	\$ 9,072
TOTAL	<u>\$ 9,072</u>

STATEMENT 11
FORM 990, PART IV-A, LINE D(2)
OTHER AMOUNTS

ADVERTISING INCOME - NET	\$ -4,168
TOTAL	<u>\$ -4,168</u>

STATEMENT 12
FORM 990, PART IV-B, LINE D(2)
OTHER AMOUNTS

DIRECT ADVERTISING COSTS	\$ -13,240
TOTAL	<u>\$ -13,240</u>

STATEMENT 13
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE & AVG. HRS/WK DEVOTED	COMP.	EMPLOYEE BEN. PLN CONTRIB.	EXPENSE ACCOUNT/ OTHER
DAVID R. BROWER 40 STEVENSON AVENUE BERKELEY, CA 94708	CHAIRMAN AS NEEDED	\$ 0	0	0

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STATEMENT 13 (CONTINUED)
 FORM 990, PART V
 LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE & AVG. HRS/WK DEVOTED	COMP.	EMPLOYEE BEN. PLN CONTRIB.	EXPENSE ACCOUNT/ OTHER
ROBERT WILKINSON 1428 WEST VALLERIO SANTA BARBARA, CA 93101	PRESIDENT AS NEEDED	0	0	0
MARIA MOYER-ANGUS 1 HARRISON STREET, 4TH FLOOR SAN FRANCISCO, CA 94105	SECRETARY AS NEEDED	0	0	0
TIM RANDS 7532 20TH AVENUE SEATTLE, WA 98115	TREASURER AS NEEDED	0	0	0
JOHN A. KNOX 3853 CEASAR CHAVEZ SAN FRANCISCO, CA 94131	EXC. DIR & VP 40	52,110	0	0
DAVID PHILLIPS 3330 PARADISE DRIVE TIBURON, CA 94920	EXC. DIR & VP 40	52,110	0	0
PETER WINKLER TIBURON, CA	COUNSEL AS NEEDED	0	0	0
CAROLE KAY COMBS MONTEREY, CA	BOARD MEMBER AS NEEDED	0	0	0
VERONICA EADY BOSTON, MA	BOARD MEMBER AS NEEDED	0	0	0
LISA FAITHORN WALNUT CREEK, CA	BOARD MEMBER AS NEEDED	0	0	0
MICHAEL HATHAWAY GUERNEVILLE, CA	BOARD MEMBER AS NEEDED	0	0	0

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STATEMENT 13 (CONTINUED)
 FORM 990, PART V
 LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE & AVG. HRS/WK DEVOTED	COMP.	EMPLOYEE BEN. PLN CONTRIB.	EXPENSE ACCOUNT/ OTHER
SUSAN MARIE REID WOODSIDE, CA	BOARD MEMBER AS NEEDED	0	0	0
DENISE D. FORT ALBUQUERQUE, NM	BOARD MEMBER AS NEEDED	0	0	0
ELISABETH R. GUNTHER SAN FRANCISCO, CA	BOARD MEMBER AS NEEDED	0	0	0
ANGANA CHALLERJI SAN FRANCISCO, CA	BOARD MEMBER AS NEEDED	0	0	0
ANDREA COUSINS OAKLAND, CA	BOARD MEMBER AS NEEDED	0	0	0
TOTAL		<u>\$ 104,220</u>	<u>0</u>	<u>0</u>

STATEMENT 14
 SCHEDULE A, PART IV-A, LINE 22
 OTHER INCOME

DESCRIPTION	(A) 1998	(B) 1997	(C) 1996	(D) 1995	(E) TOTAL
	<u>\$ 379,793</u>	<u>358,095</u>	<u>237,253</u>	<u>301,789</u>	<u>1,276,930</u>

